

RICHARD TROTMAN

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www.theexit88.com

PROFESSIONAL EXPERIENCE

PRESIDENT & FOUNDER

Exit88 📍 Indianapolis, IN 📅 November 2019 - Present

- Delivering CTO as a service products, meeting the evolving needs of SMBs and entrepreneurs, offering expert guidance and advice on matters related to technology, including digital transformation, cloud architecture, cybersecurity, AI, and agile development.
- Manage end-to-end product lifecycles from conceptualization to delivery to ensure alignment with strategic objectives.
- Create, prioritize, and implement product roadmaps based on client feedback, market trends, and business objectives to guide organizations technological direction.
- Establish collaborative, inclusive work environments to foster creativity, innovation, and continuous learning by leading, nurturing, and guiding a global team of developers, architects, and engineers.

DIRECTOR OF TECHNOLOGY

Drum Corps International 📍 Indianapolis, IN 📅 March 2013 – November 2021

- Spearheaded the technology department, executing projects, managing resources, and ensuring timely delivery of solutions in alignment with organizational goals and objectives.
- Led the development and management of innovative technology solutions, including an in-house video platform, overseeing all phases of product creation and deployment to ensure alignment with business objectives.
- Facilitated continuous growth of the company's custom video platform which led to a multimillion-dollar venture capitalist acquisition.
- Managed and developed custom Salesforce Platform with integrated API functionality to automate user flows for company efficiency.
- Maintained seamless transitions with minimized disruption along the way to successful product migrations.

TECHNOLOGY ADMINISTRATOR

Drum Corps International 📍 Indianapolis, IN 📅 March 2011 – March 2013

- Designed, implemented, and maintained the organization's technology infrastructure, including servers, networks, systems, and databases, to support business operations.
- Achieved maximum productivity by providing timely and effective technical support to end users addressing hardware and software issues promptly.
- Assured business continuity in the event of unforeseen disruption or emergency by establishing and maintaining reliable backup and disaster recovery procedures.
- Developed and conducted training programs to empower users to utilize system resources and tools to the fullest extent possible.

EDUCATION

MASTER OF MUSIC IN COMPOSITION

iStudio Graduate Assistantship
Ball State University 📍 Muncie, IN

BACHELOR OF MUSIC IN MUSIC TECHNOLOGY

Minor in Digital Media
Ball State University 📍 Muncie, IN

CERTIFICATIONS & ORGANIZATIONS

SALESFORCE CERTIFIED ADMINISTRATOR

BOARD OF DIRECTORS, INDIANAPOLIS BLACK THEATRE COMPANY

BOARD OF DIRECTORS, TUDOR PARK COMMUNITY

MEMBER, KAPPA ALPHA PSI FRATERNITY INC.

MEMBER, ASCAP & BMI

PROFILE SUMMARY

Dynamic, result-oriented visionary leader with extensive experience in leading technological innovation and delivering exceptional results through efficient project management, stakeholder engagement, enabling seamless product transition internally and out of the organization, ensuring minimal disruption and maximum efficiency. Capable of identifying opportunities for growth and innovation, leading successful acquisitions, demonstrating the ability to deliver value, and driving strategic initiatives. Ability to establish, guide, and utilize disruptive technologies such as big data, artificial intelligence, and machine learning under pressure. Possess excellent communication and interpersonal skills, can cultivate client relationships, and demonstrate confidence when managing multi-functional teams.

AREAS OF EXPERTISE

Leadership & Collaboration
Product Development
Software Development
Project Management
Business Development
Platform Architecture
Brand Architecture
Creativity & Innovation
Agile Methodologies
CRM Management
CyberSecurity
Data Analysis
Product Design
UX/UI Design
Graphic Design
System Design

TECHNICAL SKILLS

Azure Dev Ops
Amazon Web Services
Jira
Asana
Figma
Notion
SalesForce
HTML/CSS
SQL
Adobe Creative Suite
Affinity Suite
Davinci Resolve
Google Apps: Drive, Meet, Docs, Sheets, Slides, Form
Microsoft Office Suite: Word, Excel, PowerPoint, Outlook
Social Media Application: Facebook, Instagram, Twitter, LinkedIn
Final Cut Pro
Pro Tools
Studio One
Logic Pro